Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements "If showing as "Unknown", see instructions on 2nd tab
						Inside	Outside	Dealer	
Reservations & Table Management									
OpenTable	Enrique Burgada eburgadapadilla@opentable.com	https://www.opentable.com/	OpenTable's restaurant management software helps businesses fill your seats, grow relationships with guests, and run consistently smooth shifts with easy-to-use solutions and powerful integrations, so you can make every moment matter.	DYK Recording	Genius for Restaurants Dealer participation needed. Merchant Facing Setup Instructions.	YES	YES	YES	API Key Required API Key Name: OpenTable
LibroRez	Abby Chitester abby@libroreserve.com Tobie Boucher tobie@libroreserve.com	www.librorez.com	The integration between Libro and Genius for Restaurant' systems provides a seamless, real-time data sync that revolutionizes restaurant operations. By enabling the instant retrieval of ticket/table status information from Genius for Restaurants' system, Libro can provide up-to-the-minute table status updates to restaurant staff and management.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: LibroRez
Accounting, Taxes & Enterprise Reporting									
CheddrSuite	Fernando Leonzo fernando@cheddrsuite.com	https://www.cheddrsuite.com/demo	Systematizes all reporting and data from the business into easy to access platform from any device.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: CheddrSuite
Empower POS	Johnnie Sprouse jsprouse@cuttingedgesys.com	https://empowerpos.com/contact-us	Custom Reporting, Payroll, Accounting Integrations.	DYK Recording	Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Empower POS
QSR Automations	Jennifer Karpinsky, VP of BizDev jkarpinsky@qsrautomations.com 502-242-6013 . Ty Reed - Best POC Director of Channel Development treed@qsrautomations.com 502-242-6034 .	https://qsrautomations.com/	Smart solutions and purposeful technology for restaurant operators, employees, and diners. Kitchen Automation technology, Guest management, Off-premise order management. Ideal sweet spot in the market is Mid-level Chain operators and scalable for Enterprise. Sales Info .		Genius for Restaurants Dealer participation needed. QSR Kitchen Display System Implementation and Support Document Support Info	NO	NO	YES	API Key Required Key Name: QSR Required Information: Site UID, Primary Kitchen IP, Secondary Kitchen IP, Kitchen server port
QSR Online	Kati Bein Partner Relations Manager kati.bein@qsronline.com 361-356-1213	https://forms.zohopublic.com/qsronline/form/RequestADemo/formperma/ZH7LbH0FWnM1X4irMSoCkA2y16fbCWqfwmGWoEaTQSs . (or Email Kati)	Restaurant back-office software solution and mobile app resource platform. Provides modern software controls for labor, payroll, inventory & operations. Ideal customer is 5-20 locations, mid-level SMB. Not really interested in anything under 3 locations. **One-Pager:** https://go.qsronline.com/wp-content/uploads/2020/10/ALL-IN-ONE-2020_GENERIC.jpg **Pricing:** https://go.qsronline.com/solutions/pricing/	DYK Recording	Implementation, Training and Support handled by the Integrator. No hardware installation required.	YES	YES	YES	API Key Required API Key Name: QSR Online
Compeat (Restaurant 365)	Contact Email sales@restaurant365.com	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
Craftable	Robert Perez - Best POC rob@craftable.com Phil Probert phil@craftable.com	https://craftable.com/#demo-request or mailto:partners@craftable.com	Restaurant management platform with different focused modules - one for beverage control and analysis, and one for food inventory control, also accounting and business intelligence.	DYK Recording	Implementation, Training and Support handled by the Integrator. Release Notes	YES	YES	YES	API Key Required API Key Name: Craftable
Ctuit (Restaurant 365)	Contact Email sales@restaurant365.com	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
Dataraunt	Website Contact Form	https://app.dataurant.com/	Provides bookkeeping application that auto-fills daily sales data from POS into Quickbooks.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Dataraunt
Davo	David Joseph david@davotechnologies.com	https://www.davosalestax.com/contact/	Provides automated sales tax preparation and payment.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Davo
EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Haines Co-Founder 859-576-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - **Data Sheet :** https://drive.google.com/file/d/1gmwJWtnV9p5-bK4j5XUUN3vB-aOJb9BM/view?usp=sharing Kiosks - **Pricing:** https://drive.google.com/file/d/1DAet8ypVI062n2m5VNyKGerEdqzWjo4T/view?usp=drive_link	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required API Key Name: EZ Chow
Restaurant365 (Formerly Compeat, CTuit)	Contact Email sales@restaurant365.com	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Restaurant 365

	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
Accounting	Restaurant Systems Pro	**Gregg Sourbeck - Best POC** gregg@restaurantsystemspro.nett 877-457-6278 **Katrina Von Moos** katrina@restaurantsystemspro.net	https://calendly.com/gregg-3/restaurant-systems-pro_heartland	Restaurant and workforce management solution, which assists businesses with pricing optimization, employee scheduling, sales forecasting and order creation, among other processes. Ideal Client is an independent SMB operator.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: Restaurant Systems Pro**
	RASI	**Dan Jacobs** djacobs@rsiaccounting.com **(Send Leads to DAN)** **Michael Swartwood** michael@rsiaccounting.com	https://calendly.com/gregg-3/restaurant-systems-pro_heartland	Data driven restaurant management platform featuring Accounting, Payroll, Finance, Forecasting and more. Able to serve single site operator up to multi-location chain. Pricing is roughly $349/month. Currently focused on SMB, mid-level market, but scaling up to Enterprise. (RASI was acquired by Buyer's Edge in November of 2022)	**Product Video**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: RSI**
	Savi	**Hayden Witt - Best POC** hayden@getsavi.com **Kyler Close** **Director of Business Development** kclose@getsavi.com 801-391-2624	http://nextsavi.wpengine.com/contact/ Refer Hot Leads HERE	Restaurant reporting and analytics platform. Empowering restaurants to gain deeper understand of profit potential and loss leaders. Can serve both Restaurant and Retail environments. QSR, Fast Food, Convenience store concepts. 10-100 locations is sweet spot, but can scale to Enterprise (500+)		Implementation, Training and Support handled by the Integrator. Support for Savi - Release Notes	YES	YES	YES	**API Key Required API Key Name: Savi Solutions**
	Shogo	**Nathan Barnett - Best POC** nathan@shogo.io **Bryan Thomas** bryan@shogo.io	https://shogo.io/referrals/	Business automation service that automatically posts your Point of Sale sales data directly to your accounting system every day. 3 target groups of customers: single-site operator, Restaurant Accounting Firms, Franchise-midlevel chain operators. Sales Pricing	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Shogo Knowledge Base	YES	YES	YES	**API Key Required API Key Name: RoomKey *Requires SKU**
	SpillOver	**Scot Forbis COO** sforbis@spillover.com 512-617-2742	https://spillover.com/heartland/	Marketing and digital resources. Solutions are tailored to the needs of each restaurant. Don't have to be marketing experts to grow their audience and deliver effective promotions that drive revenue. Ideal customer is 2-3 location SMB. Scalable for Large/Enterprise opportunities. Sales Packages	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for SpillOver - Release Notes	YES	YES	YES	**API Key Required API Key Name: SpillOver**
	Synergy Suite	**Cristal Ghitman** cristal.ghitman@synergysuite.com	https://www.synergysuite.com/demo-request/	Back-of House management platform. Scheduling, inventory, operations, purchasing.	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: Synergysuite**
	Margin Edge	**Dan Henderson** dan@marginedge.com	https://www.marginedge.com/demo?hsCtaTracking=0c010ed0-fcbf-458f-b452-5c3aae1a1dba%7Cc4177da1-814e-4201-9424-ec7b11686503	Automates tedious processes, connects systems, and radically streamlines key activities like inventory, bill pay, and ordering. A complete restaurant management solution provider that integrates and reports on all elements of sales and profit margin.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: Margin Edge**
	Quickbooks	**Website Contact Form**	Website Contact Form	Accounting software		Genius for Restaurants Dealer participation needed.	YES	YES	YES	**API Key Required *API Key Name = "Unknown"**
	EFish	**Contact Email** 602-247-8660		Accounting, Payroll, Reporting, Invoice Tracking, Scheduling, Tip Management.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required *API Key Name = "Unknown"**
	Tip/Gratuity Tracking									
	Kickfin	**Brian Hassan** brian@kickfin.com **Seth Callaway** seth.callaway@kickfin.com	https://kickfin.com/demo/	Tip Tracking, pooling and automated employee tip payout application.		Implementation, Training and Support handled by the Integrator. Support for Kickfin - Release Notes Kickfin Support	YES	YES	YES	**API Key Required API Key Name: Kickfin**
	TipHaus	**Bryce Foster** **Dir of Product Dev** bryce@tiphaus.com 724-553-9639	https://tiphaus.com/demo/	Automated tip calculations. Employee tip distribution, pooling and accounting for the hospitality industry. Ideal Customer is medium-sized, 10-15 locations, but they can work with Enterprise or SMB. TipHaus Overview	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Merchant works directly with Integrator to configure tip sharing and pooling. 1 day Setup - Integrator handles everything. TipHaus Learning Center	YES	YES	YES	**API Key Required API Key Name: TipHaus**

Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab
						Inside	Outside	Dealer	

Tip/Gratuity Tracking

						Inside	Outside	Dealer	
TipsSender	Dale Southard dale@tipssender.com	http://www.tipssender.com/contact.html	Tip & Gratuity tracking and distribution platform. Cover all aspects of restaurant operations and the supporting technologies. Specializing in handling complex tip distribution scenarios. Ideal client is SMB, 1-50 locations. Distinctive because of feature that enables TipsSender to allocate and than distribute tips daily to employees.		Implementation, Training and Support handled by the Integrator. Integrator works directly with merchant to configure all tip configurations and calculations. No need for Heartland Sales/Support to be involved with any part of setup or training. Support for TipsSender - Release Notes	YES	YES	YES	API Key Required API Key Name: TipsSender
GraTrack	Craig Clark info@gratrack.com	mailto:info@gratrack.com	Tip tracking and gratuity management software application that replaces cash payouts and spreadsheets to pay tips on payroll.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	ey Required API Key Name: GraTrack
Gratuity Solutions	Michael James michael@gratsync.com	https://gratshare.com/demo//home#/aboutyoudemo	Tip tracking and gratuity management software application. 100% Automated. Highly flexible. Enterprise-focused, but 1-10 SMB operators are welcome. . Sales Process	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for Gratuity Solutions - Release Notes	YES	YES	YES	API Key Required API Key Name: Gratuity Solutions

Branded Apps, Loyalty Programs & Marketing

						Inside	Outside	Dealer	
COMO	Giovanni Rivera giovanni.rivera@e-hps.com	https://docs.google.com/forms/d/1V8V71hw4PSWAax6vba5kJoeXgFvUJNKC2kSMLz-Y3YM/viewform?edit_requested=true&edit_requested=true	Data-driven customer engagement & loyalty solution powering F&B and retail businesses to understand their customers and deliver unforgettable experiences. **Como Referral Program:** https://my.heartland.us/myheartland/como-referral-program **Como Sales Kit:** https://my.heartland.us/serve/AMIfv968XPib_nID5VEjg0LpT8Wt_loGCXHA4aIfcIltDsxj2Zqw3clMfeb97Y2wQSbukG8S82wj5f4FiASbQDkFDnE_7ypmnY-zYpTqmemJuvTgPzZsdB3xW9wJrH0KQuoGU6L3BjpG1lIAszQSrRxltrwten_tZg/brochure-referral.pdf **Loyalty Setup Info:** https://www.como.com/wp-content/uploads/2020/12/A-quick-guide-to-planning-your-app-and-loyalty-program.pdf	DYK Recording	Implementation, Training and Support handled by the Integrator. Advanced Training Video	YES	YES	YES	API Key Required *API Key Name = "Unknown"
XPR POS	Patrick McMahon -Best POC patrick.mcmahon@xprpos.com Nikhil Lagoo nikhil.lagoo@xprpos.com	https://www.xprpos.com/contactforms/requestdemo.html (or email Patrick directly)	Provide self-serve kiosks and mobile food ordering solutions that integrate with Cloud POS. Ideal Customer is in the QSR-Enterprise space. Airport convenience market kiosks are a current target, but Integrator is open to working with smaller SMB opportunities. FREE TRIAL	DYK Recording CASE STUDY	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: XPR POS
AppFront	Ori Weisler ori@appfront.ai	https://www.appfront.ai/#contact	Online ordering solution driving loyalty and providing automated campaigns.	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for AppFront - Release Notes	YES	YES	YES	API Key Required API Key Name: AppFront
EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Haines Co-Founder 859-576-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - Data Sheet Kiosks - Pricing	DYK Recording	Implementation, Training and Support handled by the Integrator. Integrator manages all kiosk installation and training. Self-Serve updates and support provided by the integrator for the merchant. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required API Key Name: EZ Chow
PowerCard	Kermit Austin kermit@powercard.com	mailto:kermit@powercard.com	Loyalty and Gift card platform and provider. Utilizing exclusive mobile engagement strategies. Tableside Payment technology. Ideal customer is 5-50 locations. Powercard was acquired by Pepper recently. They worked as an integrator extensively with Mobilbytes prior to the acquisition.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required *API Key Name = "Unknown"
SpillOver	Scot Forbis COO sforbis@spillover.com 512-617-2742	https://spillover.com/heartland/	Marketing and digital resources. Solutions are tailored to the needs of each restaurant. Don't have to be marketing experts to grow their audience and deliver effective promotions that drive revenue. Ideal customer is 2-3 location SMB. Scalable for Large/Enterprise opportunities. Sales Packages	DYK Recording	Implementation, Training and Support handled by the Integrator. Support for SpillOver - Release Notes	YES	YES	YES	API Key Required API Key Name: SpillOver
Paytronix	Website Contact Form	Website Contact Form	Online Ordering & Customer Engagement experts.		Genius for Restaurants Dealer participation needed.	YES	YES	YES	API Key Required *API Key Name = "Unknown"

	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
	Local Reviews	Luke Brandley 10xmorereviews@gmail.com 801-866-5490	www.localreviews.com	LocalReviews has been helping local businesses champion their online reputations with the most recent, relevant, and captivating reviews possible. Our suite of review-collection tools offers everything needed to efficiently collect, manage, and display more ideal reviews in more places.		Implementation, Training, and Support are handled by the Integrator. The support email is support@localreviews.com	YES	YES	YES	Name: Local Review. Merchant API Key provided by Heartland POS Support
	Datanova Scientific	Sameer Joshi sjoshi@datanovascientific.com	https://www.datanova.ai/contact	Specializes in managing diverse data, fusing it to show the big-picture, and enabling data trust. We extract utility and knowledge from multiple data sources and standards.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Obtained from Support
	Social Crowd	Sales@getSocialCrowd.com	https://getsocialcrowd.com/partners/genius	SocialCrowd is a real-time employee incentive and sales contest platform that integrates with Genius for restaurants. This allows restaurants to run automated incentives that drive sales and employee retention.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: SocialCrowd
	Campaign Monitor	Website Contact Form	Website Contact Form	Email Marketing		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	Craver	Amin Yazdani amin@craverapp.com	https://www.craverapp.com/book-your-demo	Ordering Engagement & Marketing Tools.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Craver
	DiningTek	Oscar Perez oscar@thesansystems.com	https://www.diningtek.com/contact/	Comprehensive Online Marketing Provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: Diningtek
	White Rabbit	Website Contact Form	Website Contact Form	Custom Application Developer		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: White Rabbit

Kiosk Ordering & Kitchen Display Systems

	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Inside	Outside	Dealer	API Requirements
Kiosk Ordering & Kitchen Display Systems	**QSR Automations**	Jennifer Karpinsky VP of BizDev jkarpinsky@qsrautomations.com 502-242-6013 Ty Reed - Best POC Director of Channel Development treed@qsrautomations.com 502-242-6034	https://qsrautomations.com/	Smart solutions and purposeful technology for restaurant operators, employees, and diners. Kitchen Automation technology, Guest management, Off-premise order management. Ideal sweet spot in the market is Mid-level Chain operators and scalable for Enterprise. Sales Info		Genius for Restaurants Dealer participation needed. QSR Kitchen Display System Implementation and Support Document: https://heartlandpos.zendesk.com/hc/en-us/articles/1260805905070-QSR-Setup-Guide Support Info: https://qsrautomations.com/support/	NO	NO	YES	API Key Required Key Name: QSR Required Information: Site UID, Primary Kitchen IP, Secondary Kitchen IP, Kitchen server port
	XPR POS	Patrick McMahon -Best POC patrick.mcmahon@xprpos.com Nikhil Lagoo nikhil.lagoo@xprpos.com .	https://www.xprpos.com/contactforms/requestdemo.html (or email Patrick directly)	Provide self-serve kiosks and mobile food ordering solutions that integrate with Cloud POS. Ideal Customer is in the QSR-Enterprise space. Airport convenience market kiosks are a current target, but Integrator is open to working with smaller SMB opportunities. FREE TRIAL	DYK Recording CASE STUDY	Implementation, Training and Support handled by the Integrator. Integrator handles all physical installation of kiosks, and works with the merchant directly to adequately achieve parity with the POS functionality and settings.	YES	YES	YES	API Key Required API Key Name: XPR POS
	EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Haines Co-Founder 859-576-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly: mo.sloan@ez-chow.com)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - **Data Sheet**: https://drive.google.com/file/d/1gmwJWtnV9p5-bK4j5XUUN3vB-aOJb9BM/view?usp=sharing Kiosks - **Pricing** - https://drive.google.com/file/d/1DAet8ypVt062n2m5VNyKGerEdqzWjo4T/view?usp=drive_link	DYK Recording	Implementation, Training and Support handled by the Integrator. Integrator manages all kiosk installation and training. Self-Serve updates and support provided by the integrator for the merchant. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required API Key Name: EZ-Chow
	Goji Systems	Joseph Hwang - CEO joseph@gojisystems.com Sales: 267.309.2000 x1 sales@gojisystems.com	mailto:sales@gojisystems.com	Features are designed to deliver a great customer self-order kiosk experience. All pricing is flat - one price for everything. Goji Systems are very interested in collaborative/co-selling with Genius for Restaurants Sales teams.	DYK Recording	Implementation, Training and Support handled by the Integrator. However, Integrator can be flexible with Implementation and Support structure. For Dealers who would prefer to 'own' the physical POS environment Goji can provide equipment for Dealers to install and train on etc. But for Inside/Outside Sales Goji can install, train, and support their own configuration and software requiring no assistance from Heartland Sales/Support.	YES	YES	YES	API Key Required API Key Name: Goji Systems

Inventory, Food Costing & Order Management

Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Inside	Outside	Dealer	API Requirements *"If showing as "Unknown", see instructions on 2nd tab
						Channels Eligible			
Avero	**Heather Rosenstein** **Product Manager** hrosenstein@averoinc.com **Greg Peppel** **VP of Product** gpeppel@averoinc.com	https://averoinc.com/contact	Restaurant operations analytics and reporting provider. Standardize data from the POS, enrich it with hospitality expertise and serve it back up in digestible form so you can understand and improve every aspect of your restaurant's performance.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** ey Name: Avero Required Information: User ID, Password, Slingshot BusinessID, Right Now (real time) BusinessID
CheddrSuite	**Fernando Leonzo** fernando@cheddrsuite.com	https://www.cheddrsuite.com/demo	Systematizes all reporting and data from the business into easy to access platform from any device.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: CheddrSuite**
QSR Online	**Kati Bein** **Partner Relations Manager** kati.bein@qsronline.com 361-356-1213	https://forms.zohopublic. com/qsronline/form/RequestADemo/formperma/ZH7LbH0FW nM1X4irMSoCkA2y16fbCWqfwmGWoEaTQSs (or Email Kati)	Restaurant back-office software solution and mobile app resource platform. Provides modern software controls for labor, payroll, inventory & operations. Ideal customer is 5-20 locations, mid-level SMB. Not really interested in anything under 3 locations **One-Pager** - https://go.qsronline.com/wp-content/uploads/2020/10/ALL-IN-ONE-2020_GENERIC.jpg **Pricing** - https://go.qsronline.com/solutions/pricing/	**DYK Recording**	Implementation, Training and Support handled by the Integrator. No hardware installation required.	YES	YES	YES	**API Key Required** **API Key Name: QSROnline**
Yellow Dog	**Isaac Berky - Best POC** **Partner Manager** 757-818-9360 **Brian Sudol**	https://www.yellowdogsoftware.com/heartlandreferrals	A full featured Retail, Food & Beverage and Concessions inventory system to handle the merchandise needs of resorts, casinos, restaurants, bars, stadiums, universities, clubs and general restaurant/retail operations. Cut Sheet/Sales & Product Info		Implementation, Training and Support handled by the Integrator. Yellow Dog requires no training or support assistance from Heartland Sales or Support. YellowDog Hardware & Support Info	YES	YES	YES	**API Key Required** **API Key Name: Yellow Dog**
Compeat (Restaurant365)	**Contact Email**	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Normal Genius for Restaurants support process for applicable channels. Genius for Restaurants Dealer or Support assistance required.	YES	YES	YES	**API Key Required** ***API Key Name = "Unknown"**
Craftable	**Robert Perez - Best POC** rob@craftable.com **Phil Probert** phil@craftable.com	https://craftable.com/#demo-request or mailto:partners@craftable.com	Restaurant management platform with different focused modules - one for beverage control and analysis, and one for food inventory control, also accounting and business intelligence.	**DYK Recording**	No assistance or Support needed from Heartland Sales or Support. Integrator handles all Implementation, Training & Support. Craftable - Release Notes	YES	YES	YES	**API Key Required** **API Key Name: Craftable**
MarketMan Interactive DEMO	**Courtney Bolville** courtney.boville@mealticket.com 343.804.0910	https://try.marketman.com/Heartland	Cloud-based Inventory Management Software for restaurants and hospitality segments. Provide tracking and analysis for all aspects of inventory and costing control needs. Focused on the needs of restaurants and hospitality commerce. Ideal Customer Matrix	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: MarketMan**
Optimum Control	**Matt Koss** mkoss@tracrite.net	https://www.tracrite.net/	Restaurant inventory management tools for Windows-based desktop devices. Integrating with your existing POS, accounting platform, and supplier history to offer more than 70 reports to choose from, allowing you to pinpoint where in your business there is money to be saved.		Implementation, Training and Support handled by the Integrator. Integrator handles all implementation and training through remote access and self-serve tools.	YES	YES	YES	**API Key Required** **API Key Name: Optimum Control**
Orca Inventory	**Blake Medica - VP, BizDev** blake@orcainventory.com 704-491-7765	https://orcainventory.com/	Customized and automated inventory and ordering solutions. Ideal customer is 3-5 locations, SMB only, single-operators are fine. Buyer profile could include some larger chains. Sales Brochure of Product Offerings	**Informational Video**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Orca Inventory**
RASI Product Video	**Dan Jacobs** **(Send Leads to DAN)** djacobs@rsiaccounting.com **Michael Swartwood** michael@rsiaccounting.com	https://rasiusa.com/request-demo/	Data driven restaurant management platform featuring Accounting, Payroll, Finance, Forecasting and more. Able to serve single site operator up to multi-location chain. Pricing is roughly $349/month. Currently focused on SMB, mid-level market, but scaling up to Enterprise. (RASI was acquired by Buyer's Edge in November of 2022)		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: RSI**
Restaurant 365 (Formerly Compeat, CTuit)	**Contact Email**	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Restaurant 365**

	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements "If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
Inventory, Food Costing & Ord	Restaurant Systems Pro	**Gregg Sourbeck - Best POC** gregg@restaurantsystemspro.net 877-457-6278 **Katrina Von Moos** katrina@restaurantsystemspro.net	https://calendly.com/gregg-3/restaurant-systems-pro_heartland	Restaurant and workforce management solution, which assists businesses with pricing optimization, employee scheduling, sales forecasting and order creation, among other processes. Ideal Client is an independent SMB operator.		Implementation, Training and support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Restaurant Systems Pro**
	Restoke AI	**Ken Brand** ken@restoke.ai	info@restoke.ai	Run a restaurant you love again with AI that handles costings, inventory, team management and more.		Implementation, Training and support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: RestokeAI**
	Synergy Suite	**Cristal Ghitman** cristal.ghitman@synergysuite.com	https://www.synergysuite.com/demo-request/	Back-of House management platform. Scheduling, inventory, operations, purchasing.	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for Synergy Suite - Release Notes	YES	YES	YES	**API Key Required** **API Key Name: SynergySuite**
	Wisk	**Elise Taylor - Best POC** elise@wisk.ai	https://www.wisk.ai/demo	Comprehensive management system with highly customizable reporting options and is easy to learn. The provided help documentation is very thorough, and their customer service representatives are extremely helpful, friendly, and prompt to reply to questions.	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Wisk**
	Barventory	**ChrisSchell** chris@barventory.com **Michael Peters** michael@barventory.com	https://www.barventory.com/contact-us	Barventory is a state-of-the-art wireless liquor inventory and draft beer control system that's revolutionizing the way bars manage their inventory! Want to learn more about how Barventory can transform your bar's operations? Reach out to their team today!	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Barventory**
	Bevspot	**Eric Borque** eborque@bevspot.com	mailto:eborque@bevspot.com	Food and beverage management software for inventory, ordering, invoicing and access to your establishment's critical sales data. So you can grow your business faster—from anywhere.	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: BevSpot**
	Margin Edge	**Dan Henderson** dan@marginedge.com	https://www.marginedge.com/demo?hsCtaTracking=0c010ed0-fcbf-458f-b452-5c3aae1a1dba%7Cc4177da1-814e-4201-9424-ec7b11686503	Automates tedious processes, connects systems, and radically streamlines key activities like inventory, bill pay, and ordering. A complete restaurant management solution provider that integrates and reports on all elements of sales and profit margin.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: Margin Edge**
	Recipe Costing	**Christopher Hoffman** chris@recipe-costing.com **Carmen Gomez - Best POC** carmen.gomez@recipe-costing.com	mailto:carmen.gomez@recipe-costing.com	Recipe control and costing, inventory management breakdown software to grow and scale with your needs. Nutritional labeling is very well handled. Clients often see a 10-15% margin improvement. Ideal Customer is 3-25 locations, Full service restaurants, Food and beverage.	**Promo Video**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Recipe-Costing**
	Cogs Well	**Bill Lindsey** bill@cogs-well.com 775-393-9775	www.cogs-well.com	COGS-Well provides Inventory Control, Recipe Management, Food and Beverage Cost Analysis, and Commissary Management software for the restaurant industry. We utilize advanced technology and unique customer services to deliver a comprehensive system that installs quickly and is easy to maintain.		Implementation, Training, and Support are handled by the Integrator. The support email is support@cogs-well.com.	YES	YES	YES	Name: COGS-Well. Merchant API Key provided by Heartland POS Support
	Ideal Inventory	**Alex Goertzen** agoertzen@barventory.com .	https://www.idealinventory.com/book-a-demo	Ideal Inventory is a hospitality inventory system that is designed to give easy to use functions for every type of bar, restaurant and hotel to get the details they need to save time and money. Ideal inventory combines dashboard information for pour, sales, purchases and ultimately variances for every item in their inventory.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Ideal Inventory**
	Alvaria (Aspect Software)	**Keith McCutcheon** keith@aspect-software.net	https://www.alvaria.com/contact	Workforce engagement management, Customer experience, Analytics & Automation		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** ***API Key Name = "Unknown"**
	EFish	**Contact Email** 602-247-8660		Accounting, Payroll, Reporting, Invoice Tracking, Scheduling, Tip Management.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** ***API Key Name = "Unknown"**

	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *"If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
	Property Management Systems & Services									
Property Management Systems & Services	RezStream	**James Glinsek** **VP - Product Development** james.glinsek@rezstream.com **Jeff Hebrink- Best POC** **Sales Director** Jeff.Hebrink@rezstream.com **303-872-6121** lyles.armour@rezstream.com	mailto:sales@rezstream.com	Comprehensive platform for Hotel and Lodging property management services including Online Booking, Reservations, Marketing, Website Management, Guest Communications for Hotels. Ideal merchant fit is a small-medium sized independent lodging operator. *No large hotels or chains.	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for RezStream - Release Notes	YES	YES	YES	**API Key Required** **API Key Name: rezStream** *Requires SKU
	ThinkReservations	**Laura Scheidegger** laura.s@thinkreservations.com **Alfred Aday** alfred.aday@thinkreservations.com	https://www.thinkreservations.com/request-a-demo	Hospitality software provider with a system designed to automate and simplify your business with comprehensive tools and a full suite of reports enabling you to make data-driven business decisions		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: RoomKey** *Requires SKU
	WebRezPro	**Blaine Everingham** blaine@worlweb.name **Jamie Agar (Sales POC)** jagar@worldweb.com	https://webrezpro.com/contact/	PCI-compliant property management system is trusted by 2000+ accommodation providers in 45 countries around the globe. Hotels, B&Bs, campgrounds, vacation rentals and hostels. Ideal customer is medium sized hotel, but they will work with any facility that has a restaurant and wants to integrate to the Property Management System.		Implementation, Training and Support handled by the Integrator. Support Resources	YES	YES	YES	**API Key Required** **API Key Name: WebRezPro** *Requires SKU
	Maestro	**Donald Kwang** dkwang@maestropms.com	https://maestropms.com/requestADemo.html	PMS Integrator with open API.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** *API Key Name = "Unknown"
	Opera	**Website Contact Form**	**Website Contact Form**	Oracle's PMS offering.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** *API Key Name = "Unknown"
	ProfitSword (Actabl)	**Lindsey Godeker - Best POC** lindsey.goedeker@actabl.com **Pritesh Patel** ppatel@profitsword.com	https://actabl.com/request-a-demo/?hsCtaTracking=978590e3-9169-4322-81bc-c536646c8d0e%7C1f31129a-1a0a-40d3-9a00-f8f631b3266b	Provides business intelligence software for hotels, management companies, and ownership groups to enable fast, data-driven decision-making while eliminating manual work. Ideal Customer is Multi-Chain Hotels, mid-scale to luxury. They will work with single site larger hotels ad hoc.		Implementation, Training and Support handled by the Integrator. Most of their merchants have hotel management companies and services that oversee all implementation and support.	YES	YES	YES	**API Key Required** **API Key Name: ProfitSword**
	Room Key	**Colin Kelso** ckelso@roomkeypms.com **Tim Major** tmajor@roomkeypms.com	https://roomkeypms.com/book-a-demo/	Integrated hotel management platform for a touch-less world. Improving guest experiences, increase revenue, and reduce costs with one property management system		Genius for Restaurants Dealer participation needed. *Custom Tender needs to be created by Heartland.	NO	NO	YES	**API Key Required** **API Key Name: RoomKey** *Requires SKU
	Venue Valet	**Website Contact Form**	**Website Contact Form**	Operations Management Tools for Dine-In Theatres and Specialty Venues of all sizes.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** *API Key Name = "Unknown"
	FilmBot	**Website Contact Form**	**Website Contact Form**	Cinema/Theatre Ticketing Solution provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** *API Key Name = "Unknown"
	Yardi	**Website Contact Form**	**Website Contact Form**	PMS Integrator providing multiple platform management options.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** *API Key Name = "Unknown"
	Alcohol Inventory & Monitoring Systems									
	Digital Pour	**Lisa Marcus** lisa@digitalpour.com **503-880-5510**	https://www.digitalpour.com/contact	Provides Inventory management control for Draft Beer sales and digital menu services. Ideal Customer is any establishment that sells beer from a keg. Bottles, Cans, Wine etc. Mom-n-Pop up to Enterprise/Franchise, Casinos etc.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Digital Pour**
	Beer Saver	**Kevin Tse - Best POC** kevin@usbeersaver.com **Steve Wong**	https://www.usbeersaver.com/contact	Inventory control and beverage control management designed for beer taps and bottles/cans. Ideal Customer is SMB, 5-50 locations with high quantity of Draft Beer taps (Buffalo Wild Wings). SMB focused, but scalable to Enterprise. NO mom-n-pop locations. Pricing estimate is $100 monthly + $2.50 per beer tap.		Installation, Training and Support handled by the Integrator. Implementation requires specialized install of physical equipment to monitor beer taps and lines - Must be done by Integrator. Heartland Support not required.	YES	YES	YES	**API Key Required** **API Key Name: Beer Saver** **Required Information: UserID, Password & Webservice URL**

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							Inside	Outside	Dealer	
Alcohol Inventory & Monitoring Systems	**BevCheck**	**Blake Clenney** **bclenney@bevchek.com**	https://bevchek.com/contact-us/	Complete Draught Beer Control system provider. Inventory control, ROI reporting & visibility of Draft Beer sales and shrinkage.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: BevCheck**
	Pour Controls	**Peter Hornstein** **peterhornstein@shaw.ca** **604-644-4436**	http://pourcontrols.com/contact/	Tailor-made solutions designed to prevent shrinkage and improve pouring consistency. Monitor liquor and draught all under one roof.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** ***API Key Name = "Unknown"**
	Capton	**Norm Williams** **nwilliams@captoninc.com**	https://captoninc.com/contact.php	Provides technology to dial-in and control pour costs for beverage service to positively impact bottom-line profits for Bar and Restaurant customers.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: Capton**
	FreePour	**Dave McCullough** **Managing Director/Founder** **DaveM@freepour.com** **o 289-373-3071 ext 22** **c 416-843-9550**	mailto:sales@freepour.com	Endless opportunities for you to get inspired, learn new tips, improve your skills and industry knowledge, and connect with the international bartending community. Downloading and installing their application is largely self-serve. Ideal customer is really any location with a bar. Sweet spots would be Casual Dining concepts - pubs, sports bars etc. Sales Video	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: FreePour** **Merchant API Key provided by Heartland POS Support**
	Overproof	**Jaspar Nelisson** **jasper.nelissen@overproof.com**	https://share.hsforms.com/1y_WXqYQiQhKKsa1VjI49kgc757v?__hstc=46062203.3d8804107dae8aec54fb794cf865edd2.1695069137091.1695227296484.1695410109022.3&__hssc=46062203.1.1695410109022&__hsfp=2106842337	Beverage Inventory Monitoring Systems and Reporting.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: Overproof**
	Online Ordering									
Online Ordering	**XPR POS**	**Patrick McMahon -Best POC** **patrick.mcmahon@xprpos.com** **Nikhil Lagoo** **nikhil.lagoo@xprpos.com**	https://www.xprpos.com/contactforms/requestdemo.html (or email Patrick directly)	Provide self-serve kiosks and mobile food ordering solutions that integrate with Cloud POS. Ideal Customer is in the QSR-Enterprise space. Airport convenience market kiosks are a current target, but Integrator is open to working with smaller SMB opportunities. FREE TRIAL	**DYK Recording** **CASE STUDY**	Implementation, Training and Support handled by the Integrator. Integrator handles all physical installation of kiosks, and works with the merchant directly to adequately achieve parity with the POS functionality and settings.	YES	YES	YES	**API Key Required** **API Key Name: XPR POS**
	Modurrn	**Melanie Hendrix** **Partnership Specialist** **melanie.hendrix@moduurn.com** **o 587-480-7498** **c 403-919-2552** **Pirouz Khakzad** **pirouz@moduurn.com**	https://get.moduurn.com/meetings/moduurn/demo-15-minute?_ga=2.228880988.1796263.1695410234-1468511406.1695410234&_gl=1*24njn3*_ga*MTQ2ODUxMTQwNi4xNjk1NDEwMjM0*_ga_91NNTRJS63*MTY5NTQxMDIzMy4xLjEuMTY5NTQxMDIzOS41NC4wLjA.	Online ordering platform designed specifically for restaurants to leverage sales and increase loyalty.	**DYK Recording**	Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: Modurrn**
	SpillOver	**Scot Forbis COO** **sforbis@spillover.com** **512-617-2742**	https://spillover.com/heartland/	Marketing and digital resources. Solutions are tailored to the needs of each restaurant. Don't have to be marketing experts to grow their audience and deliver effective promotions that drive revenue. Ideal customer is 2-3 location SMB. Scalable for Large/Enterprise opportunities. Sales Packages	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for SpillOver - Release Notes	YES	YES	YES	**API Key Required** **API Key Name: SpillOver**
	AppFront	**Ori Weisler** **ori@appfront.ai**	https://www.appfront.ai/#contact	Online ordering solution driving loyalty and providing automated campaigns.	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for AppFront - Release Notes	YES	YES	YES	**API Key Required** **API Key Name: AppFront**
	RestOLabs	**Rafael Cappucci** **info@visionasp.com**	https://www.restolabs.com/	Digital ordering systems with custom branded ordering applications.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: Restolabs**
	DiningTek	**Oscar Perez** **oscar@thesansystems.com**	https://www.diningtek.com/contact/	Comprehensive Online Marketing Provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: DiningTek**
	TakeOut Button	**Cindy Siriwong** **cindy@takeoutbutton.com**	https://takeoutbutton.com/sign-up	Custom branded online application developer & provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required** **API Key Name: Takeout Button**
	Delivery Solutions & Services									

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							Inside	Outside	Dealer	
Delivery Solutions & Services	Deliverect	Alex Feher alex.feher@deliverect.com	https://welcome.deliverect.com/en-nc/partner?partner_refferal=Heartland&pos=Heartland	Integrates all your online orders to your existing POS or our Delivery Manager app. Restaurants large and small rely on Deliverect to reduce failures and order mistakes while speeding up order preparation. Ideal merchant is any location who does Online Ordering. From single store to National Chain. - (They work with Little Caesars). Sales-Partner Deck: https://drive.google.com/file/d/1LkSFAV_XUTmYL9QzqZBBG7FJWDHwMvfd/view?usp=sharing Deliverect 1-Pager: https://drive.google.com/file/d/1tRZWWXlhFNNGHnhC-KkwkJ6U8va7BNs8/view?usp=sharing		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Deliverect
	Checkmate	Kul Budha kul.budha@itsacheckmate.com	mailto:hello@itsacheckmate.com	Simplify and scale digital ordering platforms, online menu management, and reporting. Ideal Customer is any restaurant. Single-site operator up to Enterprise. SMB has been sweet spot, but Enterprise has been scaling well. (Wendy's 6k locations)	Info Video	Implementation, Training and Support handled by the Integrator. Merchant Onboarding Assistance Merchant Product Support	YES	YES	YES	API Key Required API Key Name: ItsaCheckmate
	OpenSimSim aka - InHouseDelivery & SocialSchedules	Roger Avats roger@opensimsim.com	roger@opensimsim.com	Labor operations and time management/scheduling software packaged with robust Delivery & Online Ordering management features. Offering a 'free' interface to the labor management module with only a $1 per order charge for the Delivery component.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: OpenSimSim
	ShipDay	Moin I . CEO mmoin@shipday.com (415) 275-2387 Eric Nuebert -Sales POC eric.neubert@shipday.com Camillo Nieto - Technical & Onboarding POC camilo@shipday.com	https://www.shipday.com/sales	Delivery software that helps to easily manage in-house delivery drivers, or 3rd party driver/delivery services. ShipDay Sales Deck	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: Shipday
	EZ Chow	Mo Sloan CEO mo.sloan@ez-chow.com 502-608-8704 Michael Haines Co-Founder 859-576-5751	https://ez-chow.com/demo-pos-integration/ (Or email MO directly)	E-commerce solution for hospitality/restaurants offering robust digital ordering platform and self-order kiosks. Ideal Customer is SMB up to Enterprise Scale QSR. They tend to not work with Fine-Dining establishments. Headquartered in Louisville, and like to work with clients within 6 hours of Louisville region, but open to all geography. Kiosks - Data Sheet: https://drive.google.com/file/d/1gmwJWtnV9p5-bK4j5XUUN3vB-aOJb9BM/view?usp=sharing Kiosks - Pricing: https://drive.google.com/file/d/1DAet8ypVt062n2m5VNyKGerEdqzWjo4T/view?usp=drive_link	DYK Recording	Implementation, Training and Support handled by the Integrator. Integrator manages all kiosk installation and training. Self-Serve updates and support provided by the integrator for the merchant. Support for EZ Chow - Release Notes	YES	YES	YES	API Key Required API Key Name: EZ-Chow
	DoorDash		Website Contact Form	Handle all aspects of food delivery for the restaurant industry.	DYK Recording	Genius for Restaurants Dealer participation needed. Merchant Facing Set-Up Instructions	YES	YES	YES	API Key Required API Key Name: DoorDash
	ChowNow	Matt Campbell matt.campbell@chownow.com	matt.campbell@chownow.com	Manage your restaurant's 3rd party delivery apps in one place and automatically integrate delivery app orders with your POS so you can stop losing money on order errors.	DYK Recording	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: ChowNow
	Feasterly	Paul Saffron paul@feasterly.com	https://feasterly.com/	Online ordering fulfillment and management.		Genius for Restaurants Dealer Participation needed. Support for Feasterly - Release Notes	NO	NO	YES	API Key Required API Key Name: Feasterly
	Delivery Solutions	Manil Uppil manil@deliverysolutions.co	https://deliverysolutions.co/contact	Delivery, Pickup & Shipping solution provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	Ping Me Tech	Matt Klabacka 901-310-4363	https://pingmetech.com/#contactus	Digital Menu platform provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
Labor Scheduling & Sales Forecasting										
	CheddrSuite	Fernando Leonzo fernando@cheddrsuite.com	https://www.cheddrsuite.com/demo	Systematizes all reporting and data from the business into easy to access platform from any device.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required API Key Name: CheddrSuite

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						Inside	Outside	Dealer	
Lineup.ai	Marielle Kokos marielle@lineup.ai 312-618-7173	https://lineup.ai/demo/	Accounting, forecasting & employee scheduling all from one platform. Utilizes artificial intelligence to maximize forecasting and financial analysis	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required** **API Key Name: Lineup.ai**
OpenSimSim aka - InHouseDelivery & SocialSchedules	Roger Avats roger@opensimsim.com	mailto:roger@opensimsim.com	Labor operations and time management/scheduling software packaged with robust Delivery & Online Ordering management features. Offering a 'free' interface to the labor management module with only a $1 per order charge for the Delivery component.	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: OpenSimSim**
QSR Online	Kati Bein Partner Relations Manager kati.bein@qsronline.com 361-356-1213	https://forms.zohopublic.com/qsronline/form/RequestADemo/formperma/ZH7LbH0FWnM1X4irMSoCkA2y16fbCWqfwmGWoEaTQSs (or Email Kati)	Restaurant back-office software solution and mobile app resource platform. Provides modern software controls for labor, payroll, inventory & operations. Ideal customer is 5-20 locations, mid-level SMB. Not really interested in anything under 3 locations **One-Pager** - https://go.qsronline.com/wp-content/uploads/2020/10/ALL-IN-ONE-2020_GENERIC.jpg **Pricing** - https://go.qsronline.com/solutions/pricing/	**DYK Recording**	Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: QSR Online**
7Shifts	Daniel Strazulo Manager of Partnerships daniel.strazulo@7shifts.com	https://www.7shifts.com/referrals/	A complete staff scheduling and labor control management system. Ideal customer is 1-5 locations, but they can handle up to 100+ location operators. **Product Pricing**		Implementation, Training and Support handled by the Integrator. 90% of merchants use 7shifts "self-serve Onboarding" platform to initiate and complete setup and training. **Knowledge Base**	YES	YES	YES	**API Key Required API Key Name: 7Shifts**
Alvaria (Aspect Software)	Keith McCutcheon keith@aspect-software.net	https://www.alvaria.com/contact	Workforce engagement management, Customer experience, Analytics & Automation.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required *API Key Name = "Unknown"**
Restaurant 365 (Formerly Compeat, CTuit)	Contact Email	https://www.restaurant365.com/request-demo/	Bridges the gap between accounting and operations by centralizing all data, helping restaurant operators to become more efficient, accurately forecast, and tackle any challenge or opportunity with speed and accuracy.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: Restaurant 365**
Restaurant Systems Pro	Gregg Sourbeck - Best POC gregg@restaurantsystemspro.net 877-457-6278 Katrina Von Moos katrina@restaurantsystemspro.net	https://calendly.com/gregg-3/restaurant-systems-pro_heartland	Restaurant and workforce management solution, which assists businesses with pricing optimization, employee scheduling, sales forecasting and order creation, among other processes. Ideal Client is an independent SMB operator.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: Restaurant Systems Pro**
Synergy Suite	Cristal Ghitman cristal.ghitman@synergysuite.com	https://www.synergysuite.com/demo-request/	Back-of House management platform. Scheduling, inventory, operations, purchasing.	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for Synergy Suite - Release Notes	YES	YES	YES	**API Key Required API Key Name: SynergySuite**
Zignyl	Matt Forbush matt@zignyl.com (Use Website secondary)	mailto:matt@zignyl.com (Use Website secondary)	Restaurant operations and management platform focused on streamlining and aggregating across multiple locations. Ideal customer is franchisee, 20-1000 locations, but they will work with under 20 SMB operators. Enterprise operators would be sweet-spot.	**DYK Recording**	Implementation, Training and Support handled by the Integrator. Support for Zignyl - Release Notes	YES	YES	YES	**API Key Required API Key Name: Zignyl**
EFish	Contact Email 602-247-8660		Accounting, Payroll, Reporting, Invoice Tracking, Scheduling, Tip Management.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	**API Key Required *API Key Name = "Unknown"**
	Digital Signage & Video Surveillance								
Digital Pour	Lisa Marcus lisa@digitalpour.com 503-880-5510	https://www.digitalpour.com/contact	Provides Inventory management control for Draft Beer sales and digital menu services. Ideal Customer is any establishment that sells beer from a keg. Bottles, Cans, Wine etc. Mom-n-Pop up to Enterprise/Franchise, Casinos etc.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	**API Key Required API Key Name: Digital Pour**
Beer Saver	Kevin Tse - Best POC kevin@usbeersaver.com Steve Wong	https://www.usbeersaver.com/contact	Inventory control and beverage control management designed for beer taps and bottles/cans. Ideal Customer is SMB, 5-50 locations with high quantity of Draft Beer taps (Buffalo Wild Wings). SMB focused, but scalable to Enterprise. NO mom-n-pop locations. Pricing estimate is $100 monthly + $2.50 per beer tap.		Implementation, training and support handled by the Integrator. Implementation requires specialized install of physical equipment to monitor beer taps and lines - Must be done by Integrator. Heartland Support not required.	YES	YES	YES	**API Key Required API Key Name: Beer Saver Required Information: UserID, Password & Webservice URL**
Remote Eyes	Mike McCormick -Best POC mmccormick@digitalvideosolutions.biz 888-291-6379	mailto:sales@remoteeyes.com	Offers a comprehensive suite of integrated video management equipment and software products designed to solve your business productivity problems. **Integrator prefers to work through DEALERS.**		Genius for Restaurants Dealer participation needed. Implementation Documentation	NO	NO	YES	**NO API Key Required**

	Partner	Contact Information	Request A Demo/Refer A Lead	Description	DYK Videos	Implementation + Support Information	Channels Eligible			API Requirements *"If showing as "Unknown", see instructions on 2nd tab
							Inside	Outside	Dealer	
Digital Signage & Video Surveillance	Savi	Hayden Witt - Best POC hayden@getsavi.com Kyler Close Director of Business Development kclose@getsavi.com 901-391-2624	http://nextsavi.wpengine.com/contact/ (Refer Hot leads to: alex@getsavi.com .	Restaurant reporting and analytics platform. Empowering restaurants to gain deeper understand of profit potential and loss leaders. Can serve both Restaurant and Retail environments. QSR, Fast Food, Convenience store concepts. 10-100 locations is sweet spot, but can scale to Enterprise (500+).		Implementation, Training and Support handled by the Integrator. Support for Savi - Release Notes	YES	YES	YES	API Key Required API Key Name: Savi Solutions
	MooGx	Matt Klabacka mattk@moogx.ai	https://moogx.ai/#free-trial-2	AI-based platform provides restaurant digitalization solutions. Platform provides digital menu boards and offers customization services. It also provides order progress displays, delivery and dispatch systems, and voice ordering solutions.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required Obtained from Heartland Support
	Ping Me Tech	Matt Klabacka 901-310-4363	https://pingmetech.com/#contactus	Digital Menu platform provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	SoLink	Rohit Dudani dudani@solink.com	https://solink.com/demo/	Loss prevention and security operations provider.		Genius for Restaurants Dealer participation needed.	NO	NO	YES	API Key Required *API Key Name = "Unknown"
	SmarterSign	Peter Anselmo peter@smartersign.com	https://smartersign.com/schedule-time-today	Digital Menu Boards that connect to Genius for Restaurants POS and display real-time changes in pricing and availability.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: SmarterSign
	LiveTapLists	Grant Pierce grant@livetaplists.com	grant@livetaplists.com	TV menus, print menus, website menus, and QR code menus - all powered by your point of sale and updated instantly. Build custom menus that match your brand and highlight your products.		Implementation, Training and Support handled by the Integrator.	YES	YES	YES	API Key Required API Key Name: LiveTapLists